

## Challenges

- ▶ **25 branches**
- ▶ **~ INR 30K Cr Turnover**
- ▶ **50+ modules, partially automated**
- ▶ **Nation wide partner network of sellers and vendors, and warehouses**
- ▶ **Lack of seamless integration across the trading partners**
- ▶ **Organization control and monitoring challenges**

## Scope of Work

- ▶ Study existing tech landscape and provide a gap analysis including BPR, project governance model, infrastructure and cybersecurity recommendations, project sizing, technology innovation to build efficiency, and efficacy of services across the entire partner network

## Consulting Services

- ▶ Conducted a thorough study of legacy system and also manual practices
- ▶ Prepared a Gap Analysis Document of existing and the future vision
- ▶ Studied the data volumes, traffic, concurrency, usage and other metrics
- ▶ Prepared a comprehensive capacity planning document including recommendations for tech stack for both hardware and software
- ▶ Provided recommendations on project governance, and way forward
- ▶ On the BPR front proposed innovative solutions
  - ▶ Allow tracking of each and every drop of liquor and bottle from production to sale
  - ▶ Create a faceless and automated workflow for license issues and renewals
  - ▶ Proposed handheld devices that enable label scanning and tracking of commodities
  - ▶ Proposed automated compliance and audit management for the entire organization
  - ▶ Proposed a paperless environment enabled by dashboards and analytics that enable organization to make effective decisions and also curtail malpractices.